

SupplyPike Academy

# Understanding, Preventing, and Disputing Walmart Allowance Deductions



# Meet your Hosts



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Product Manager



## Agenda:

<b>Introductions and Agenda</b>	11:00 AM - 11:05 AM
<b>Walmart Allowance Deductions</b>	11:05 AM - 11:50 AM
<b>Q&amp;A / Discussion</b>	11:50 AM - 12:00 PM

*(Times may vary)*



# FAQ's

Will we get a copy of this slide deck?

**Yes! We will send the slide deck and recording to your inbox in 3-4 business days.**

What's the best way to ask a question?

**The Q+A tab on Zoom is the easiest way for us to see your question. The chat is the best way to engage with the whole group or share helpful information!**

# Understanding Walmart Allowance Deductions



## What we'll be covering today...

- Using your Supplier Agreement to determine validity and fight deductions within SupplyPike
- Uploading your Supplier Agreement to Walmart-DN
- Setting up and Using the Auto-Dispute Feature in Walmart-DN



# What is a Supplier Agreement?

A Supplier Agreement is a legal document detailing your agreement to adhere to Walmart's supplier standards.

Supplier agreement applies to:

- Anyone supplying product to Walmart for resale
- Any agents used by suppliers

Supplier agreements include general supplier information, terms of shipping, terms of payment, discounts or allowances, returned merchandise, and other information.



# The Purpose for Uploading your Supplier Agreement to SupplyPike

In Deductions Navigator, uploading your Supplier Agreement **allows us to be able to match corresponding Supplier Agreements to allowance deductions.**

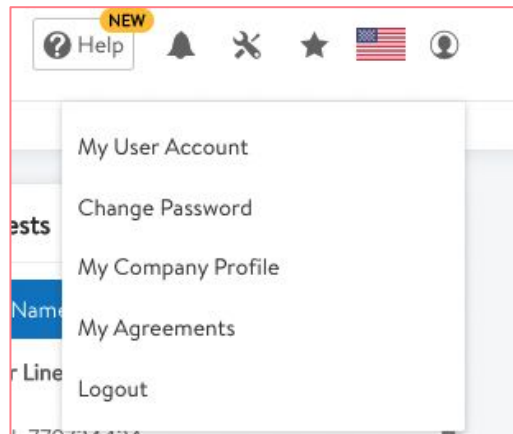
When you upload your Supplier Agreement, we will ask for the specific allowances listed on the document so we can make a judgment on validity.



# How to Find your Supplier Agreement

## Your Supplier Agreement is accessible in Retail Link

- To access your Supplier Agreement, you have to click on your profile icon in the top right, then select My Agreements.
- Then select Sign an Agreement under whichever Business Unit you want to see (i.e. Sam's/Walmart/.com).
- Finally, you can View/Edit to Download the PDF and upload the document to Deductions Navigator.



# What Deduction Codes will a Supplier Agreement help with?

By uploading Supplier Agreements and stating the allowances given on the Supplier Agreements, DN is able to determine which allowance deductions are likely invalid.

## Allowance Codes your Supplier Agreement can help dispute

46, 50, 51, 52, 53, 54, 55, 56, 57, 59, 67, 68, 69, 70, 150, 151

Visit our [Help Center](#) for more information on these codes!



# Overview of Auto Dispute

Auto disputing is takes the manual work out of the disputing process. This automated dispute submitting feature that will enable you to put your deductions disputing on autopilot.

## Deduction Codes Auto Dispute is available for

- **Pricing:** 11
- **Shortage:** 13, 14, 15, 21, 22, 23, 24, 25, 28
- **Allowance:** 42, 46, 50, 51, 52, 53, 54, 55, 56, 57, 59, 67, 68, 69, 70, 150, 151



**Let's take a closer  
look at Deductions  
Navigator!**



# Live Q + A



# Contact Us!



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supplypike  
**SupplierWiki**

Online

# Focus Group



 Friday, December 16th, 2022

 1:00-2:00 PM