**Why am I being asked to sign up for EDI?**

All KeHE suppliers are required to establish an EDI connection for order and invoice management. Order management through EDI supports streamlined, automated supply chain communications, reduces manual efforts, and increases accuracy. Additionally, the efficiency and visibility created through EDI order management helps all parties meet the traceability requirements set by KeHE’s retail customers and ensures preparation for the upcoming FSMA regulations. By adopting EDI, KeHE suppliers will play a crucial role in meeting customer expectations and fostering efficiency in supply chain operations.

**Why are suppliers required to contract with SPS Commerce when their relationship is with KeHE?**

KeHE has partnered with SPS Commerce on this EDI initiative to help make this a smooth transition for both KeHE and you. We chose SPS Commerce because they have multiple options to help you meet our EDI requirements. We also recognize that you are going to have questions and will need support to work through implementing these changes. SPS Commerce will be there to help you understand our request, consult on options available for compliance, and work with you on implementing the updates we’ve made to our requirements.

**I already have an EDI solution, but it’s not with SPS Commerce. Can you clarify what is required of me?**

You are welcome to use your EDI solution of choice to meet the KeHE requirements. You will still need to test and certify your EDI connection with SPS Commerce to ensure it meets all the technical and business requirements. Your SPS Commerce consultant can provide you with the testing and certification one-time contract needed to move forward. Testing needs to be completed by our production ready date of **October 24, 2025.**

**I do not currently have an EDI Solution. What should I do?**

There are several options available for suppliers who do not currently have a solution for our order fulfillment. SPS Commerce offers services that meet the KeHE requirements, yet don’t require a technical project on your end.

**I’m not able to meet all your requirements. What should I do?**

Each document enables detailed tracking of order changes and product movements, from order placement to shipment and delivery. Compliance with all EDI data exchanges is required and vital in communicating accurate order and shipment information and preventing gaps in traceability data. Additionally, having clear documentation of the original order, any changes made, and shipment details supports KeHE’s ability to issue payment within payment terms. If you’re not technically capable of executing one of the required data exchanges or are unable to meet our timelines, SPS Commerce has options available for you, removing technology as a barrier. Please contact your SPS Commerce representative to discuss any limitations in more detail so they can advise you of your available options.

**What is the cost to participate?**

The level of investment will vary based on the solution you choose. SPS will work with you to answer any questions and consult with you on the options available, including which one is the best fit for your business.

**What are the timelines for this transition?**

Please submit your commitment paperwork to SPS Commerce no later than **September 12, 2025.** Once you’ve completed that step, you will transition to implementing or testing your solution in order to be prepared to go-live by the production ready deadline of **October 24, 2025.** By this date, your implementation projects should be complete for KeHE to begin go-live scheduling.

**What if my company can’t meet those timelines?**

Please work with SPS Commerce to determine viable options for a temporary solution if your chosen solution cannot meet the communicated timelines. Beginning September 12, any suppliers who have not established commitment to this update will be escalated to our merchandising team for review and compliance fines may be implemented at a future date. A lack of compliance may impact the ability to order product and provide customer-requested traceability and labeling information, which may lead to customer discontinuation.

**KeHE picks up my orders. Do I still need to establish EDI compliance?**

Yes, EDI is required for suppliers leveraging the Ready to Ship (RTS) process in which KeHE picks up the order. For RTS orders, KeHE requires the 850 Purchase Order, the 855 Purchase Order Acknowledgement sent within 48 hours of order receipt, a second 855 Purchase Order Acknowledgement sent 4 days prior to shipment pickup, 860 Purchase Order Change, the 856 Advance Shipping Notice, the 810 invoice, and 812 Credit Memo. It is also expected that orders be affixed with the GS1-128 shipping label to streamline pickup.

**Do I need to apply the GS1-128 at the carton or pallet level?**

The precise usage of the GS1-128 label on shipments is dependent on how a supplier sends their data on the ASN (856). If the supplier is addressing their products in terms of Tare (pallets), most commonly used for the single SKU format, then labels should be affixed at the pallet level. If the supplier is addressing their products in terms of Packs (cartons), most used for the multi-SKU format, then labels should be affixed at the carton level.