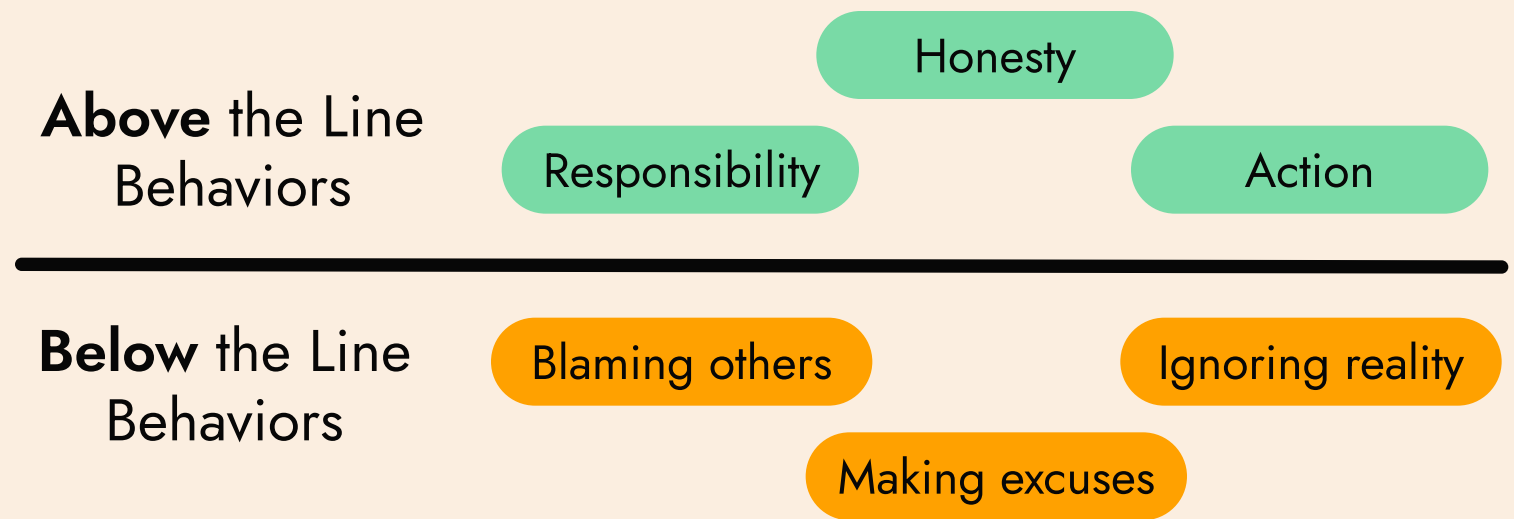


The Oz Principle

Accountability and Results: Above the Line vs. Below the Line

Success starts with accountability. Living **Above the Line** means taking ownership, finding solutions, and driving results. **Falling Below the Line** leads to blame, excuses, and denial.

"While losers languish **Below the Line**, winners reside **Above the Line**, powered by commitment and hard work."



The 4 Steps to Living Above the Line



8

Key Insights:

The Oz Principle by Roger Connors, Tom Smith, Craig Hickman

1 Accountability is the Key to Results

Taking personal accountability is the foundation for achieving success, as it empowers individuals to influence outcomes rather than being victims of circumstances.

2 Above the Line vs. Below the Line Thinking

Living “Above the Line” means embracing ownership, solutions, and action, while “Below the Line” behaviors—like blame and excuses—lead to stagnation and failure.

3 See It, Own It, Solve It, Do It

The four steps to accountability teach us to recognize reality, take responsibility, find solutions, and execute actions to achieve desired results.

4 Avoid the Victim Cycle

Getting stuck in a cycle of denial, blame, and excuses may feel justified but ultimately prevents progress and leads to frustration.

5 Ownership Creates Empowerment

Owning your role in any situation gives you the power to create change and make progress, no matter how challenging the circumstances.

6 Ask “What Else Can I Do?”

This simple yet powerful question encourages a proactive mindset, helping you uncover new solutions and push through obstacles.

7 Accountability Builds Trust and Collaboration

When individuals and teams embrace accountability, trust grows, and collaboration becomes more effective, driving better outcomes.

8 Focus on Solutions, Not Problems

Shifting your energy toward finding solutions rather than dwelling on problems fosters innovation, creativity, and forward momentum.